

**Laguna Beach Community Foundation**

“Sharpening Your Grant Seeking Skills” Workshop – Aug. 2, 2010

**The Art and Science:  
What Governance and Infrastructure are needed  
for Nonprofits Seeking Funds?**

*General funder premise:*

1. There is a direct connection between the board role and governance structures in an organization and a good investment.
2. “Infrastructure” needs to be in place to use funds successfully.

**Some Key Questions to Explore:**

**Mission:**

- Does this request you are considering fit with your mission?

**Board Governance:**

- What is the make-up of your Board? Do members have broad experiences?
- What ways does your Board engage in fundraising? Do you have clear responsibilities outlined?
- Are all your Board members contributing themselves to the organization?
- Does the Board talk about fund development and have a strategy?

**Infrastructure:**

- What “infrastructure” do you need to have in place to use the funding you seek? (Banking, accounting, financial planning, reporting, etc.)
- What ways is the Board evaluating this infrastructure on an ongoing basis? (audits, etc.)
- In what ways can you streamline this infrastructure?
- How can you effectively use pro bono support (e.g. legal, etc.)?

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